



Upcoming Events:

2009/2010 Group Meetings:

December 10th

Funding \$ 101

January 14th

Manufacturing 101

February 11th

Success Stories

March 11th

17 mistakes inventors make

April 8th

SDIF INVENTION
CONTEST!!

Last month

Thanks to inventor of the month **Gary Fallowes, Founder NewMetro Design** for sharing his story about his award winning invention the **BeaterBlade** www.beaterblade.com

Thanks to **Don Sando** the founder of **Strategic Results Group**, the exclusive business consultant firm for **Forbes' America's Most Promising Companies** program, for discussing *Business Plans*. Don helps entrepreneurs improve their chances of making the list. www.StrategicResultsGroup.com

This month – Doors open / Networking starts 6:30

We have speakers followed by presenters to discuss *Funding 101*. Learn the essentials inventors need to know about funding!



Visit our website

www.sdinventors.org
Scott Sykora is webmaster.
Post your latest news!

SDIF welcomes Michele Nash-Hoff to our **Steering Committee**. Michele has been helping companies select the right manufacturing process for 25 years. President of ElectroFab Sales and author of "Can American Manufacturing Be Saved" www.savingusmanufacturing.com

SDIF Service Providers

Check out our new page!
Members send us your logo
& contact info!

SDIF thanks our host Sheppard Mullin for the use of their facility and the generous refreshments. We thank our volunteers Scott Sykora, Leslie Wagner, Vince Ruggiero, George Levy & Michele Nash-Hoff. We especially want to thank Amy Romaker for her help. We wish everyone success in their new product ventures, Happy Holidays and Happy New Year!!

Other Useful Links

- <http://www.sbditc.org/>
- <http://www.connect.org/>
- <https://www.octaneoc.org/>
- <http://www.excoveries.com>
- <http://www.mindsetresearch.com/resources.html>
- <http://www.venturechoice.com/glossary>
- www.google.com/patents
- www.uspto.gov
- www.uiausa.org
- www.a-squaredtec.com
- www.ovation.tv
- www.handbooklive.com
- www.StrategicResultsGroup.com



This month Funding 101 and 5 Pitch examples

Confirmed speakers:

- Steve Flaim, PhD – SD TCA President
 - Steve Hoey – Springboard Program manager
 - Steve Olszanowski – CEO Space club president
- We hope to have someone from SBA speaking as well

These are our 5 SDIF quick 5 minute \$ pitch entries:

- Saju Palayur – Solar Panel Efficiency Advisor
- Bernie Greenspan - Ever-Dry Hearing Aid Saver
- Andrew Yaros - Trio Bathroom Dispenser
- Ed Salter - New Transverse Flux AC Machines
- Jeff Spitzer - Smart Sprav Water Sprinkler

SCORE offers to help you start a new business or improve your present business. For more information about the **SCORE** San Diego's free small business counseling and the low-cost workshop series, call **619/557-7272** or visit www.score-sandiego.org.

CONNECT Springboard

Springboard offers free guidance and development to life sciences, clean-tech, high tech and consumer product companies in all stages of development, ranging from concept, technology transfer to start-up. **Contact:** Ruprecht von Buttlar Springboard Director
Email: rvonbuttlar@connect.org **Phone:** (858) 964-1309 **Web:** <http://www.connect.org/springboard>

International Home + House wares Show 2010 March 14 – 16 Chicago II The Inventors Corner pavilion and Inventors Revue are hot destinations at the Show. Retail buyers and exhibitors know this is where to find the latest, most creative new product concepts. Brainchild Marketing LLC Contact: Lori Posey, 724-972-1149 or Jennifer Lawlor, 412-400-0703
Fax: 412-202-0510 info@brainchildmarketing.biz www.brainchildmarketing.biz

For those that generate new technology and are looking for corporate partners or funders.

TechConnect Summit 2010 brings together over 5,000 technology and business leaders and experts from Fortune 1,000 companies, academia, investment, start-up, and government. **Submissions due: February 12th 2010**
<http://www.techconnectworld.com/Summit2010/program/IP.html>

INVENTOR'S MENTOR: The holiday season is upon us, and all inventors of good will are called on to make the world a better place. Our civilization is facing many problems: global warming, pollution, depletion of natural resources, religious fanaticism, terrorism, nuclear proliferation, economic collapse. Inventors, your imagination is greatly needed! Find out how you can contribute to fixing the world in the December's newsletter "[The Inventor's Mentor](#)" by George Levy. For archived copies of the newsletters and more information for inventors go to [Patents and Ventures](#).

Each month we focus on a topic relevant to inventors and share knowledge and experience. We network inventors and builders, artists, designers and engineers, legal, business and marketing service providers to discuss all aspects of product development. Success breeds success! Invite your friends. To pre register for the next meeting contact Scott Sykora @ scott.sykora@gmail.com
Adrian Pelkus, 2009 SDIF President
www.a-squaredtec.com email adrian@a-squaredtec.com Phone (760) 591 9608